DOUGLAS F. GANSLER Attorney General

Chief Deputy Attorney General KATHERINE WINFREE

Deputy Attorney General JOHN B. HOWARD, JR.



OFFICE OF THE ATTORNEY GENERAL DEPARTMENT OF GENERAL SERVICES STATE OF MARYLAND

September 9, 2010

Department of General Services TURHAN E. ROBINSON JULIA P. DAVIS

Deputy Counsel

NANCY H. RUSSELL-FORRESTER Assistant Attorneys General SCOTT C. MARTHA A. DELEA JANICE M. SETREN JYOTI A. KUMTA

VIA HAND DELIVERY

c/o Caroline Moore, Ekistics, LLC Baltimore, Maryland 21225 3430 2nd Street, Suite 320 State Center Parcel I-2 Master Tenant, LLC State Center Parcel G Master Tenant, LLC State Center, LLC

RE: MDA Amendment, Ground Leases, Garage Ground Lease State Center Redevelopment Project

Dear Ms. Moore:

Please find enclosed for your files:

- "First Amendment to Master Development Agreement" 1 original
- 2.1 "Parcel G Phase Ground Lease" and
- "Parcel I-2 Phase Ground Lease" 1 original each
- S "Garage Ground Lease Agreement" - copy

2010 as Items 8-RP, 10-LL, and 11-LL, respectively. As you know this transaction was approved by the Board of Public Works on July 28,

If there are any questions please do not hesitate to contact me at the number provided

Sincerely

(410) 767-2049 Scott Walchak Assistant Attorney General

Enclosure

FIRST AMENDMENT TO MASTER DEVELOPMENT AGREEMENT

By and Between

THE STATE OF MARYLAND, by and through the Department of General Services

an

STATE CENTER, LLC

State Center, A Transit Oriented Development

Baltimore City, Maryland

Dated as of $\frac{Q}{L}$, 2010

FIRST AMENDMENT TO MASTER DEVELOPMENT AGREEMENT FOR TRANSIT ORIENTED DEVELOPMENT STATE CENTER

Street, Suite 310, Baltimore, Maryland 21225 (hereinafter called "Developer"). company, having an office and principal place of business at c/o PS Partners, LLC, 3430 Second TRANSPORTATION ("MDOT"), and STATE CENTER, LLC, a Maryland limited liability (collectively referred to as "State Center Agencies"), and MARYLAND DEPARTMENT OF MARYLAND DEPARTMENT OF LABOR, LICENSING, AND REGULATION ("DLLR"), 21201, with acknowledgment by the MARYLAND MILITARY DEPARTMENT ("MD"), the principal office and place of business at 300 W. Preston Street, Room 601, Baltimore, Maryland TRANSIT ORIENTED DEVELOPMENT ("First Amendment") is dated as of the __/<7 ("State"), to the use of the DEPARTMENT OF GENERAL SERVICES ("DGS") having its SOPTION BON_ THIS FIRST AMENDMENT TO MASTER DEVELOPMENT AGREEMENT FOR _, 2010, and is made by and among THE STATE OF MARYLAND

RECITALS

- BPW and became effective June 15, 2009. specifically described in the MDA ("Project"). The MDA was fully executed by all parties and the from the State Center Agencies, for the phased redevelopment of approximately 21.8 +/- acres of State property known as "State Center" and located in the City of Baltimore, Maryland, as more Development Agreement ("MDA") between DGS, MDOT, and Developer, with acknowledgment On June 3, 2009, the Board of Public Works ("BPW") approved a Master
- engineering design work necessary to construct the First Phase. the PDP of the Approved Concept Plan. Developer also commenced the architectural and of the first phase of redevelopment of the Project ("First Phase"). The parties determined that the First Phase would be the redevelopment of Parcel G and Parcel I-2 as those parcels are identified on Following approval of the MDA, the parties commenced preparation and negotiation
- accordance with Section 2.5.1.2 of the MDA. establish final occupancy lease terms that could be presented as Developer's Lease Proposal in First Phase Occupancy Lease(s) and DGS, MDOT, and Developer negotiated in good faith to On or about September 3, 2009, Developer provided initial economic terms for the
- the portion of the Property to be included in the First Phase and the particular economic terms the State Center Executive Committee which included the identification of Parcel G and Parcel I-2 as proposed for each Occupancy Lease as determined in part through Exhibit 6.2 of the MDA On December 10, 2009, Developer presented its Lease Proposal to DGS, MDOT, and

- other aspects of the First Phase Ground Lease and First Phase development. terms of Developer's Lease Proposal, and commenced negotiations with Developer to finalize all On or about March 2, 2010, DGS and MDOT responded affirmatively to the final
- greater amount as cost savings may allow, and of which no more than thirty-two percent (32%) shall to be a sub-surface vehicular parking structure containing no less than 928 parking spaces, or such towards the hard and soft costs of construction (other than costs of financing). The MDOT Garage is construction of a parking garage ("MDOT Garage") on the property that would be subject to the initial term of years equivalent to the term of the Component Lease for the first Component separated identified and approved by the BPW in the garage ground lease) ("Garage Ground Lease") for an generated by Mithun, dated March 24, 2010 and entitled "Baltimore State Center Parcel G Garage -Hundred Sixty-One Thousand and 00/100 Dollars (\$28,361,000.00) ("MDOT Garage Funds") Garage Ground Lease and, subject to the terms herein, contribute up to Twenty-Eight Million Three from the Phase Ground Lease for Parcel G. MDOT intends to cause the finance, design, and Developer, DGS intends to ground lease a portion of Parcel G to MDOT (or its designee to be Option 5 – 3.5 Levels Down," a copy of which is attached hereto as Exhibit A. be sized for compact cars. The MDOT Garage is to be consistent with "Option 5" of the options In furtherance of the development of the Initial Improvements on the First Phase by
- evidence of requisite reputation, experience and financial strength consistent with the Development assigning Development Rights other than a Pre-Approved Assignment to a Pre-Approved Assignee. the State (including approval by the BPW and/or Applicable Law as may be necessary) prior to assignment does not release Developer from any of its obligations under the MDA. Rights proposed for assignment, and other information reasonably required by the State to enable it Rights and later amended its proposal to add additional assignees to its request. Developer submitted On or around February 3, 2010, Developer submitted a request for approval to assign Development to determine the suitability to the State and the Project of the requested assignment. The requested Pursuant to Section 7.2 of the MDA, Developer is required to obtain approval from
- additional business partners in the Project as more definitively described on the attached Exhibit B. Executive Committee, approved Developer's alteration of the ownership structure and inclusion of On April 27, 2010, DGS and MDOT, after consultation with the State Center
- acknowledgement by the State Center Agencies, desire to amend the MDA with this First Amendment In furtherance of the events described above, DGS, MDOT, and Developer, with
- to the conditions which are hereinafter set forth and each will be bound thereby have each agreed to enter into this First Amendment to amend the MDA, upon the terms and subject R-10. DGS, MDOT, and Developer, with acknowledgement by the State Center Agencies.
- conditions hereinafter set forth, the parties hereby agree as follows: NOW, THEREFORE, for and in consideration of the agreements, terms, covenants, and
- the State until it has been approved and executed by the Maryland Board of Public Works ("Board Board of Public Works Approval. This First Amendment will not be binding upon

sole and exclusive remedy shall be to declare this First Amendment null and void. action or proceedings to compel the State to present this First Amendment to the Board of Public of Public Works" or "BPW"). As stated in the MDA, Developer shall have no right to institute any Works or to compel the Board of Public Works to approve this First Amendment. The Developer's

- the First Phase of the Project will have a seventy-five- (75-) year original ground lease term and a of the First Phase of the Project. The State and Developer will agree that the Phase Ground Lease for approval, to modify the ground lease term of the Form Phase Ground Lease for the implementation including market factors and financing issues, the State and Developer have agreed, subject to BPW year renewal options, each of which were subject to BPW approval. To accommodate phasing the BPW, the Form Phase Ground Lease provided for a 50-year ground lease term with two (2) 20-Phase Ground Lease") which implements the development of the Project. As originally approved by fifteen- (15-) year renewal option, which renewal option will be subject to BPW approval. Attached as Exhibit 2.3 to the MDA is a form of Phase Ground Lease ("Form
- Section 2.3 of the MDA is deleted in its entirety and replaced with the following: To facilitate the implementation of subsequent Phases, the second sentence of

property, the uses permitted or required for that Phase and the economic terms maximizing returns to the State, and further details such as the description of the stage of the Project, environmental matters, market factors, Phase financing, or as to changes DGS and Developer deem necessary due to the particular Phase or negotiated between the parties. Ground Lease attached hereto as Exhibit 2.3 and the Approved Concept Plan, except Each Phase Ground Lease will be generally consistent with the terms of the Phase

with the following: The third sentence of Section 2.4 of the MDA is deleted in its entirety and replaced

lease, or triple net lease, and other requirements as may be identified by the Using formula described in Section 6.2, the necessity for a modified gross lease, office improvements to be provided by Developer, the economic terms determined by the will be negotiated by the parties prior to any BPW Submittal. Unit and the parties as a result of market conditions and/or financing requirements. Details regarding the length of the term, rentable square footage, any additional

- 4 Section 2.7 of the MDA is deleted in its entirety and replaced with the following:
- applicable to the BPW Submittal will become an element of and incorporated into the Project applicable to the BPW Submittal. The plan for each portion of the Project submission of any BPW Submittal to the BPW, DGS and Developer will agree on the First Phase, which includes the construction of the MDOT Garage, prior to the overall parking management and traffic mitigation plan for the Project (the "Parking terms of a parking management and traffic mitigation plan for the portion of the Parking and Traffic Mitigation Plan. Except for the submission of the

during construction. by, the Approved Concept Plan for such particular portion of the Project applicable to the phasing, size, location and means of financing parking for the uses contemplated and Traffic Mitigation Plan"), which upon agreement, will be attached hereto as incorporated as an exhibit to each Phase Ground Lease, to the extent applicable. the BPW Submittal, including parking for State employees and alternative parking Parking and Traffic Mitigation Plan will be substantially in accord with, and identify Exhibit 2.7 and amended as each Phase is approved. Each such element of the The Parking and Traffic Mitigation Plan will also be

replaced with the following: The first sentence of Section 2.8 of the MDA is hereby deleted in its entirety and

reconfiguration of the State's Power Plant, DGS and Developer will negotiate in good faith the terms of a Power Plant transition plan (the "Power Plant Transition Prior to the execution of any Phase Ground Lease that will involve use, impact, or

- 6. Section 4.1.1.2.1 shall be added to read as follows:
- such construction, or (b) securing all necessary financing for such construction. months of the later to occur of: (a) securing all necessary Development Approvals for start construction of the residential Improvements in the First Phase within six (6) Developer will use all commercially reasonable good faith efforts to diligently pursue financing, for such residential Improvements in the First Phase. (i) securing the necessary Development Approvals and (ii) securing any necessary Developer will use all commercially reasonable good faith efforts to
- provisions of Section 2.5.1 submitted to the BPW for approval with the First Phase BPW Submittal and in accordance with the Garage on Parcel G. (a) The parties intend that the Garage Ground Lease shall be
- administrative and BPW approvals; provided however, that the State need not: (1) close on the of the Parcel G Phase Ground Lease ("Parcel G Lease") or Parcel I-2 Phase Ground Lease ("Parcel execute any Component Lease with the Developer or an Affiliate of the Developer for a Component financing for the MDOT Garage Funds; (2) commence construction of the MDOT Garage; or (3) MDOT Garage financed, designed, and constructed, subject to Applicable Law and necessary MDOT shall pursue obtaining the MDOT Garage Funds and take reasonable steps to have the met, to the reasonable satisfaction of the State: I-2 Lease") for the development of the First Phase until each of the following conditions have been If the BPW approves the First Phase BPW Submittal and the Garage Ground Lease,
- the Initial Improvements for the First Phase; Developer has secured financing commitments for the construction of

- substance acceptable to both the State and Developer) by the City for Parcel G and Parcel I-2; A payment-in-lieu of taxes agreement has been approved (in form and
- Phase pursuant to the terms of such Occupancy Lease. Affiliate of Developer fails to substantially complete the Initial Improvements on the First collateral which will secure the Liquidated Damages available to the State in the event the Occupancy Lease; (2) the Outside Rental Obligation Commencement Date, and (3) the Phase, the State and Developer have agreed upon and memorialized: (1) all exhibits to such State and an Affiliate of Developer for space located in the Initial Improvements of the First With respect to the Occupancy Lease to be entered into between the
- and the Parcel I-2 Lease may terminate the Parcel G Lease and/or the Parcel I-2 Lease, and the cannot satisfy the contingencies in Section 7(b), as well as enter into Component Leases for the First development of the First Phase. If DGS, MDOT and the Developer, while acting in good faith, actual, indirect, consequential or punitive damages and/or the Parcel I-2 Lease, and the foregoing parties shall have no liability to each other for any Phase on or before January 1, 2012, then either the landlord or tenant(s) under the Parcel G Lease contingencies in Section 7(b) so that the parties can enter into Component Leases for the landlord and tenant(s) thereunder will be relieved of any further liability under the Parcel G Lease DGS, MDOT and Developer will negotiate in good faith to satisfy the foregoing
- MDA or any other document executed between Landlord or Tenant (or an Affiliate of either): Notwithstanding the foregoing, or any other provision to the contrary contained in the
- acknowledges and agrees that the State shall in no event be liable for any actual, indirect, obtaining such MDOT Garage Funds or not constructing the MDOT Garage, and Developer MDOT Garage is not ultimately constructed, neither MDOT nor the State shall have any or for not constructing the MDOT Garage; and consequential, or punitive damages whatsoever for not obtaining such MDOT Garage Funds liability whatsoever to Developer (or any Affiliate or assignee of Developer) for not (i) if MDOT is not successful in obtaining the MDOT Garage Funds, or the
- to the First Phase within twelve (12) months of completion of construction of the MDOT Developer]), then, notwithstanding Section 16.1.7, the State may terminate this MDA. Garage (subject to Events Beyond Developer's Control [but expressly excluding from Events the Initial Improvements thereafter constructed in a timely manner. undertake the first construction to occur on the Project and has a significant interest to have Developer acknowledges and accepts the foregoing time limitation because the State may financing, or (ii) any loss of, or substantial diminution of, any form of financing obtained by Beyond Developer's Control shall be the following: (i) any inability by Developer to obtain (ii) if Developer does not commence construction of the Initial Improvements
- MDOT approvals, the parties anticipate developing and having executed a shared use operating Prior to completion of construction of the MDOT Garage, and subject to requisite

working in spaces subject to Occupancy Leases, employees of other private spaces subject to the parking activities within the MDOT Garage so as to facilitate the needs of State employees agreement for the use of the MDOT Garage. Such shared use operating agreement shall coordinate shall provide, among other provisions, that: Improvements constructed on the First Phase. At a minimum, the shared use operating agreement Occupancy Leases, as well as customers and employees of retail facilities within the Initial

- governmental use; and working hours, of which no less than 50 spaces shall be available 24-hours a day for Leases shall have access to no less than 550 spaces during regular and extended State MDOT and State employees working in spaces subject to Occupancy
- the benefit of both the Developer and the State MDOT (or its designee) shall be the operator of the MDOT Garage for
- delete the definition of "Approved Concept Plan" and replace it with the following: Approved Concept Plan. Exhibit A of the MDA (Definitions) is hereby amended to

Maximum/Minimum Mix set attached as Exhibit 4.1 PUD as finally approved (as it may thereafter be amended with the consent of DGS), and (c) the Approved Concept Plan: The "Approved Concept Plan" consists of (a) the PDP; (b) the

the termination of the Parcel G Lease, the tenant under the Parcel G Lease timely delivers an AGL June 30, 2012, either the landlord or the tenant under the Parcel G Lease terminates the Parcel G 2.11 and Section 9 of the MDA, as long as both of the following conditions are met: (i) on or before such Garage Delay shall be deemed an additional AGL Trigger Event in accordance with Section construction of the Initial Improvements as defined in the Parcel G Lease)("Garage Delay"), then tenant under the Parcel G Lease (e.g., tenant not obtaining a financing commitment for the not commence by December 31, 2011, and such inaction is caused by the State and not caused by the Lease pursuant to the terms of Section 8.1.7 of the Parcel G Lease, and (ii) within six (6) months of Additional AGL Trigger Event. If initial construction on the MDOT Garage does

10. Miscellaneous.

- fully set forth at length. (a) Recitals: The Recitals are incorporated into this First Amendment as though
- defined in this First Amendment, shall have the meanings ascribed to them in the MDA. Defined Terms. Capitalized terms, not otherwise modified, amended, or
- which shall constitute one agreement which shall be binding on all of the parties <u></u> Counterparts. This First Amendment may be executed in counterparts, all of
- agreement of the parties with respect to the subject matter hereof and supersedes all prior and **a** Modification or Amendment. This First Amendment constitutes the entire

contemporaneous oral and written agreements and discussions, and may not be amended, waived, discharged or terminated except by a written instrument signed by all the parties

claims, counterclaims, set offs or defenses against the other party arising out of the MDA or shall mean the MDA as amended hereby. Additionally, State and Developer each confirms in any way relating thereto or arising out of any other transaction between State and full force and effect, (b) no AGL Trigger Event has occurred, and (c) neither party has any and ratifies that, as of the date hereof, (a) the MDA is and remains in good standing and in MDA shall remain unaffected. From and after the date hereof, all references to the MDA Developer. Ratification. Except as amended hereby, the terms and conditions of the

[Signature Pages Follow]

IN WITNESS WHEREOF, the parties hereto have caused this First Amendment to be executed under seal as of the date first above written.

	STATE CENTER, LLC
(A.	Ву:
	Name: C Title:
	Date: 5017 28, 2010
STATE OF MARYLAND COUNTY OF	, TO WIT:
COUNTY OF	TO WII:
On this	day of, 2010, before me the undersigned officer,
personally appeared	, the authorized person of State Center, LLC known to
me or satisfactorily proven to the Managing Member of Stat	me or satisfactorily proven to me to be the person set forth herein, who acknowledged himself to be the Managing Member of State Center, LLC, and that holding such capacity, being authorized so to
capacity.	capacity.
capacity.	

AS WITNESS my hand and Notarial Seal.

[Signature Pages Continue]

My Commission Expires:

Notary Public

STATE OF MARYLAND:

Ву: Maryland Department of General Services

Name:

SECRETARY

Title: _ Date: _ July 28, 2010

APPROVED FOR LEGAL FORM AND SUFFICIENCY

6015

Chief Counsel, Department of General Services

[Signature Pages Continue]

REVIEWED AND ACKNOWLEDGED:

STATE OF MARYLAND:

By: Maryland Department of Transportation

Name: BEVERLEY IL SWAW - STAVEN

Title: SECRETARY

Date: 504 26,2010

By: Military Department

By: James A. Adkins, Brigadier General (MD)

Title: Adjutant General
Date: July 27, 2010

By: Department of Labor, Licensing and Regulation

Name: Leonard of House by
Title: Dipty Secretory

Date:

[Signature Pages Continue]

2010 by Agenda Item No. SRP-DLS. Approved by the State of Maryland Board of Public Works on the 25 day of

STATE OF MARYLAND BOARD OF PUBLIC WORKS

Sheila as to each ATTEST: McDonald, Secretary Ву: Ву: By: Treasurer Comptroller Governor Martin O'Malley Nancy K. Peter Franchot

STATE OF MARYLAND COUNTY OF (Lumb) , TO WIT:

do, each executed the foregoing instrument for the purposes therein contained, by himself or herself the Treasurer of the State of Maryland, and that holding such capacity, being each authorized so to respectively, the Governor of the State of Maryland, the Comptroller of the State of Maryland and satisfactorily proven to me to be the persons set forth herein, who acknowledged themselves to be, appeared MARTIN O'MALLEY, PETER FRANCHOT and NANCY K. KOPP, known to me or On this 91 day of Seg., 2010, before me the undersigned officer, personally

in the fortegoing capacity.

ON TARY COMMINING TO THE STATE OF THE STA

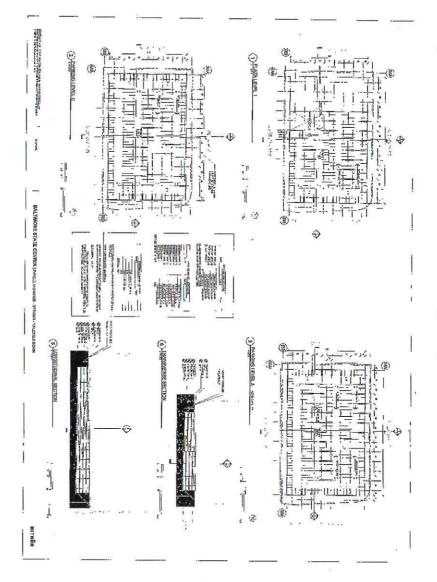
My Commission Expires: 12

Notary Public

13050

EXHIBIT A

(Baltimore State Center Parcel G Garage - Option 5 - 3.5 Levels Down)



State Center - Phase 1 Garage

Tuesday March 30, 2010

		Option 4A	Option 5	Option 5A	Option 6	Option 7
Garage Design Option, Hard & Soft Costs Summary	Same !	Total Per Spac	- Total Per Space	Total Per Space	Total: Per Space Total: Per Space Total: Per Space	Total Per Space
GSF		310,548	319,074	355,184	982,969	495,630
No. spaces		956	928	1,031	1,093	1,414
% Compact		50%	32%	. 29%	33%	32%
Base Building Construction Costs	**	20,738,000	21,580,000	23,796,296	26,770,000	33,749,000
 Contractor Design Contingency 	5%	1,036,900	1,079,000	1,189,815	1,338,500	1,687,450
- General Contingency	3%	622,140	647,400	713,889	803,100	1,012,470
Total Base Building Construction Costs		22,397,040 \$23,428	23,306,400 \$25,115	25,700,000 \$24,927	28,911,600 \$26,452	36,448,920 \$25,777
A&E Costs Total		1,827,600	1,827,600	1,827,600	1,827,600	1,827,600
of which		7				
- Mithun Design		590,000	590,000	590,000	590,000	590,000
 Main Engineering Subcontractors 		450,000	450,000	450,000	450,000	450,000
Other Engineers		169,000	169,000	169,000	169,000	169,000
- Other		618,600	618,600	618,600	618,600	618,600
Organizational & Professional, Other		583,064	583,064	583,064	583,064	583,064
Development Fee	3%	744,231	771,512	843,320	939,668	1,165,788
Owners Contingency for Hard	7%	1,567,793	1,631,448	1,799,000	2,023,812	2,551,424
Owners Contingency for Soft	10%	241,066	241,066	241,066	241,066	. 241,066
Total Hard and Soft Costs lexcluding finance costs)	ない。	\$27,360,794 \$28,620	#1850.562 \$30,562 \$30,562 \$30,994,050 \$30,062 \$34,526,810 \$31,589 \$34,862 \$30,585 \$30,	\$30,994,050 \$30,062	534,526,810 531,589	\$42,817,862 \$30,281
						The same of the sa

- Notes:
 Financing fees and costs are excluded and do not represent latest work by MDOT/MEDCO/BAE
 ALE costs revised based upon recent quotes from key subs, but no full quotes or contract negotiated yet
 Major contingencies include construction of deep foundations (\$800k-\$1.5m) and hazmaterials (\$550k-\$950k)
 Allowance of \$150k for permitting fees is incl can fees be walved for State Garage?

EXHIBIT B

(Business Partners)



COMPANIES

CEO Ron Adolph Founded in 2000

CEO Chris McCoy Partnered w/ Omari Patterson Founded in 1988



COMMERCIAL INTERIORS
CEO Kevin Johnson

Partnered w/ Joe Haskins & Eddie Brown

Founded in 1990

NeighborhoodDevelopmentCompany

CEO Adrian Washington Founded in 1999



